Vert, Nicole

From: Randy Royal <rroyal@Incurtis.com>
Sent: Thursday, April 13, 2023 12:56 PM

To: Vert, Nicole

Cc: Polkow, Matthew; Hais, Ray **Subject:** RE: SCBA post purchase

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Good afternoon Nicole,

Below are the answers to your questions regarding the Post purchase of your SCBA's. Thank you for reaching out.

What is the estimated delivery timeline after order? Lead time is currently about 60 days

Will the equipment be ordered new for SLOFD to our specs? Yes all equipment will be new per your requested spec.

Please provide an estimated cost of first year flow charge testing. \$110 per unit including testing the mask.

Will you perform an initial fit test with our personnel? Yes, FIT testing will be included free on set up.

Write all RFID Tags for our radios to work with the Bluetooth communications? Yes, there will need to be some programing doe to your current radios. Instructions will be sent to your radio tech.

Will you be on site to assist with unpacking and uploading items the MSA FireGrid Asset Management program? Yes we will have a team on site to assist with he set up

Perform in service training on the use of units? We will provide in service training for your department.

Handle all warranty related repairs in house? We can handle all in house repairs through our local service technician.

Randy Royal

Sales Professional

m: 831.535.9541

rroyal@lncurtis.com



From: Vert, Nicole <nvert@slocity.org>
Sent: Wednesday, April 12, 2023 10:20 AM
To: Randy Royal <rroyal@Incurtis.com>

Cc: Polkow, Matthew <mpolkow@slocity.org>; Hais, Ray <rhais@slocity.org> **Subject:** SCBA post purchase

Hi Randy,

As we discuss the SCBA purchase we have a few questions prior to ordering.

What is the estimated delivery timeline after order?

Will the equipment be ordered new for SLOFD to our specs?

Please provide an estimated cost of first year flow charge testing.

Will you perform an initial fit test with our personnel?

Write all RFID Tags for our radios to work with the Bluetooth communications?

Will you be on site to assist with unpacking and uploading items the MSA FireGrid Asset Management program?

Perform in service training on the use of units?

Handle all warranty related repairs in house?

We are happy to meet in person if you would like to discus further.

Thank you,

Nicole Vert pronouns she/her/hers Administrative Analyst



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