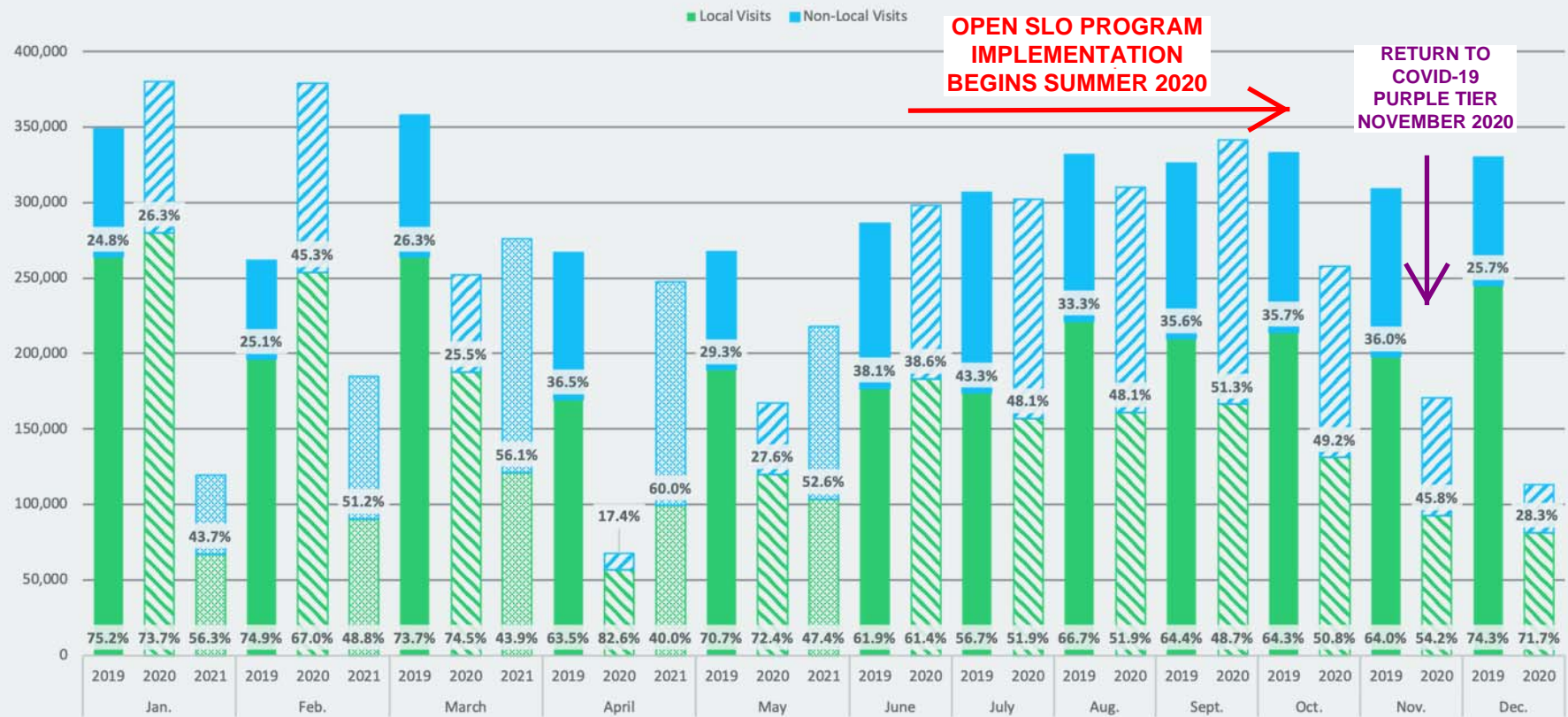


Local v. Non-Local Visitation | Year-Over-Year by Month

Downtown SLO YOY Visitation Comparison by Visitor Type: Jan. 2019 - May 2021

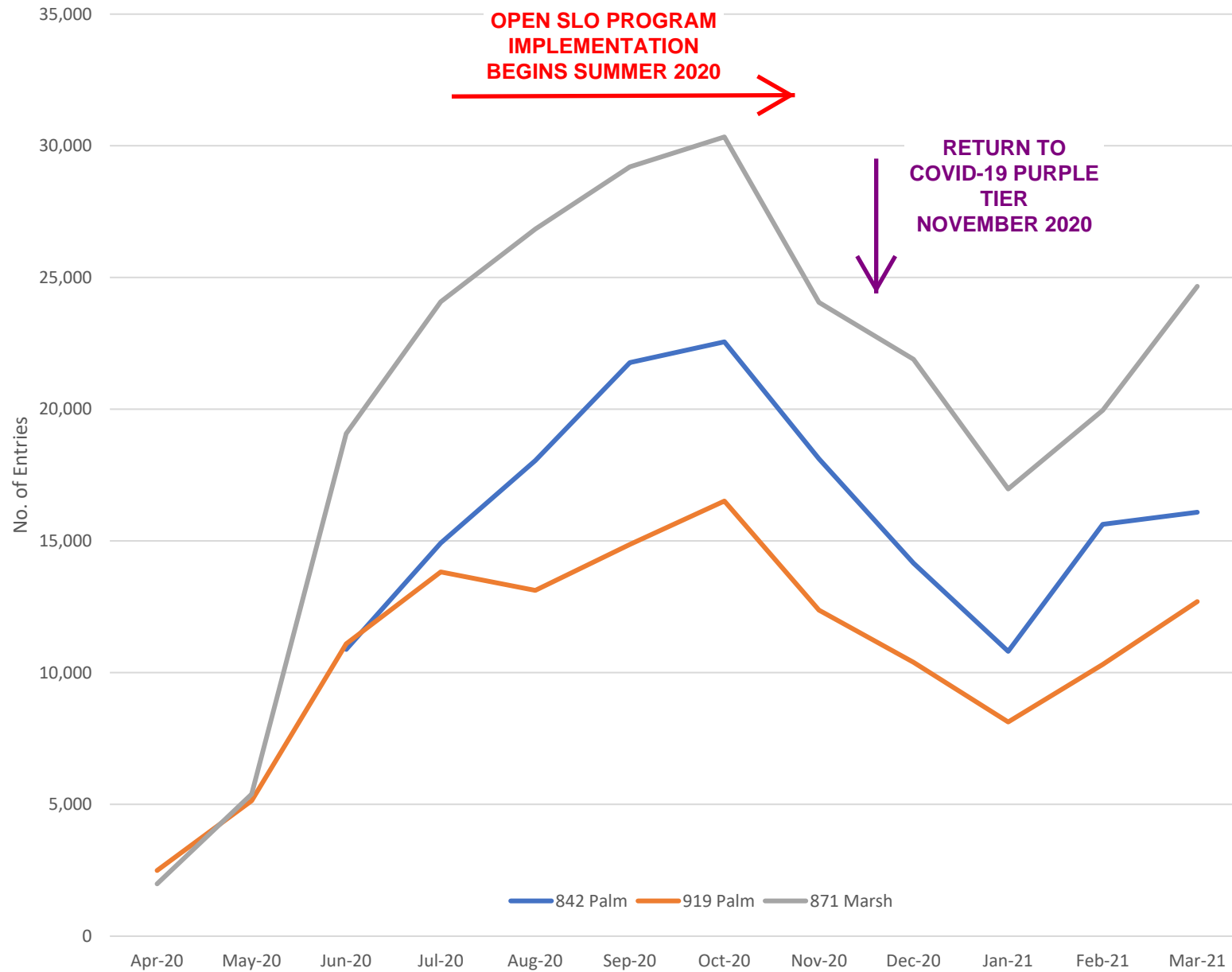


Date Range: 01/01/2019-05/31/2021 | Calibrated Data Panel

Arrivalist Visit Model



Downtown SLO Parking Garage Entries April 2020 thru March 2021



City of San Luis Obispo Tax Revenues (1st Quarter 2021 vs. 1st Quarter 2020)

<u>Major Industry Group</u>	<u>Count</u>	<u>1Q21</u>	<u>1Q20</u>	<u>\$ Change</u>	<u>% Change</u>
General Consumer Goods	998	1,086,659	960,382	126,276	13.1%
Autos and Transportation	155	971,956	736,316	235,640	32.0%
State and County Pools	-	766,117	691,013	75,104	10.9%
Building and Construction	95	519,122	435,479	83,642	19.2%
Business and Industry	755	513,394	228,853	284,541	124.3%
Restaurants and Hotels	321	389,459	455,205	(65,746)	-14.4%
Food and Drugs	77	252,862	204,461	48,401	23.7%
Fuel and Service Stations	20	234,998	268,476	(33,477)	-12.5%
Transfers & Unidentified	54	653	355	298	84.1%
Total	2,475	4,735,220	3,980,540	754,680	19.0%

1Q20 Compared To 1Q21

Sales Tax Revenues by Quarter (Downtown)

