

## **Approval Thresholds – Benchmark Research**

### **Santa Cruz (pop. 65,000)**

Under \$10,000	Small purchase
\$10,000 - \$99,999	Informal Bid - Quotes
\$100,000 or more	Formal Bid (RFP)

### **Santa Barbara (pop. 91,000)    6 purchasing staff**

Under \$7,500	One quote
\$7,501 - \$75,000	Three quotes Informal
\$75,001 and above	RFP (Goods and Professional Services)
\$75,001 and above	RFP (Maintenance)

### **Paso Robles (pop. 31,000)**

Under \$5,000	One quote – No purchase order required
\$5,000 – 10,000	Three quotes – Purchase order required before purchase
\$10,000 and above	RFP
Up to \$20,000	City Manager Approval
\$20,000 and above	Council Approval

### **Monterey, CA (pop. 28,000)**

#### **Goods, Professional Services, and Consultant Professional Services**

Under \$12,000	One quote
\$12,000 – 75,000	Three quotes
\$75,000 and above	Formal Bid (RFP)

#### **Legal Professional Services**

Under \$100,000	City Attorney Approval
Over \$100,000	Council Approval

**County of Alameda****Goods and Services**

Under \$100,000	Informal request / quotes
\$100,000 and above	Formal Bids

**County of SLO****Goods**

Less than \$5000	No PO; or purchasing approval. Department places order pay using AP invoice
\$5000 - \$25,000	At least 2 quotes
\$25,000 or greater	Formal Bid Required

**Services**

Less than \$5000	No PO; or purchasing required. Department places order pay using AP invoice
\$5000 - \$25000	At least 2 quotes; Purchase Order Required
\$25,000 - \$100,000	At least 3 quotes; Purchase Order Required
\$100,000 or greater	Formal Bid Required

**National Inst. Of Government Procurement (Award winning Agencies – procurement policies)**

**St. Petersburg FL (pop. 261,000) (Centralized) Procurement Director - 26 staff**

Under \$5,000	Best quote
\$5,000-\$9,999	Three telephone quotes
\$10,000-\$99,999	Five written quotes
\$100,000 or more	Council

**Portland, OR (pop. 645,000) Centralized – Chief Procurement Officer and 42 staff**

Under \$5,000	Small purchase – 3 quotes recommended – not required – purchases subject to audit
Non-Construction	
\$5,000 – \$50,000 –	3 quotes required
\$50,000 - \$500,000 –	RFP Required
\$500,000 or more –	Council

**Port St. Lucie, FL (pop. 179,000) Centralized – Procurement Director - 7 buyers**

Under \$5,000	One verbal quote (Fiscal Officer Approval)
\$5,000 - \$50,000	Three quotes (Dept Head Approval)
\$50,000 - \$74,999	Three quotes (City Manager Approval)
\$75,000 and over	Formal Bid – (City Council)

**Longmont, CO (pop. 94,000)**

Under \$5,000	One quotes – PO or Credit Card – Processed directly by departments
\$5,000 – 50,000	Three quotes
\$50,000 over	RFP

**Mesa, AZ (pop. 499,000)**

Under \$5,000	One quote
\$5,000 – 25,000	Goods and Non-Professional Professional Services – 3 quotes (Dept Head Approval)
\$5,000 – 50,000	Consultant Professional Services – 3 quotes (Dept Head Approval)
Over \$25,000	Goods and Non-Professional Professional Services – RFP - Council Approval
Over \$50,000	Consultant Professional Services – RFP - Council Approval

## 2020-21 Purchase Order Data

Row Labels	PO Amount
<b>General Goods</b>	<b>14,559,185.47</b>
New Flyer of America, Inc.	909,259.00
Proterra, Inc.	835,000.00
JB Dewar Inc	695,498.82
Commline, Inc.	649,999.99
DELL MARKETING L P	525,853.99
Cal Poly-University Cashier	520,000.00
Badger Meter, Inc	479,449.03
IPS Group Inc	466,209.31
JCI Jones Chemical, Inc	436,000.00
CAL POLY CORPORATION - CAL POLY ARTS	323,351.00
Motorola Solutions Inc.	319,717.89
Cal Poly Performing Arts Center	318,351.00
Springbrook Software LLC	291,768.00
Ascent Environmental	287,500.00
Cdce Inc	279,333.39
Quinn Company	266,440.40
WatchGuard Video	231,684.21
SHI International Corp	194,532.89
Olin Corporation Chlor Alkali	189,000.00
CDW Government Inc	184,190.39
Swca Enviromental Consultants	155,078.25
National Auto Fleet Group	153,474.01
Tyler Technologies	150,163.38
Zoll Medical Corporation	149,139.93
Citig, Inc.	148,335.78
Hanson Aggregates Inc	131,451.47
Statewide Traffic Safety & Signs Inc	124,674.53
GHD, Inc.	111,144.00
Pacific Polymers, Inc.	103,768.56
REACH	100,000.00
POLYDYNE INC	92,875.00
Traffic Management Products, Inc.	88,238.63
Hub Parking Technology USA Inc.	84,669.05
Bauer Compressors Inc	76,469.62
THATCHER COMPANY OF CALIFORNIA INC	67,452.14
ECS Imaging, Inc	64,193.26
Hach Company	62,974.16
Simpson Gumpertz & Heger, Inc.	62,000.00
Mustangs Sports Properties	62,000.00
Sierra Display, Inc.	58,563.73
Gilmore Liquid Air	57,500.00
SOFTWARE SOLUTIONS TEAM	57,059.75
Ferguson Enterprises LLC #1350	56,042.98
PERRY FORD LINCOLN MERCURY JEEP	52,856.00
Poor Richard's Press	52,699.35
Thermo Scientific Portable Analytical Instrument	52,420.38
Staples Business Advantage	52,346.31
Ditch Witch West	51,920.66
Smith & Sons Restoration and Construction	50,000.00
Columbia Cascade Company	49,258.02
Sybertech Waste Reduction, Ltd.	48,969.86
Burt Industrial Supply	48,851.55
Badger Branding	48,756.34
Charles P. Crowley Company, Inc.	48,569.79
Boone Printing and Graphics, Inc. dba Central Co	47,578.95
Perry's Electric Motors	47,319.77
Aviate Enterprises, Inc.	47,016.87
Famcon Pipe & Supply, Inc.	45,791.45
Dell Computer Corp	45,663.23
Brenntag Pacific, Inc.	45,500.00
Davey Resource Group, Inc.	44,571.00
Carquest Of Arroyo Grande	43,616.12
LN Curtis & Sons	43,471.07
Calportland Construction	40,160.95
Napa Auto Parts	37,155.97
Miwall Corporation	36,674.17
Bound Tree Medical LLC	36,356.73
ATT&T California, ATT&T Wholesale, AT&T DataC	36,021.88
STERLING WATER TECHNOLOGIES	36,000.00
Pureflow	34,465.00
Cal Poly Corporation	33,900.00
VWR International Inc	33,215.34
CHEMTRADE CHEMICALS US LLC	32,000.00

Goods		
Total PO's	512	<b>14,559,185.47</b>
Reduced RFP	29	<b>1,487,671.55</b>
Increase in CMR's	1	<b>67,452.14</b>
Increase in CAR's	6	<b>1,026,438.92</b>
# CMR (old)	17	
# CMR (new)	12	
# CAR (old)	17	
# CAR (new)	23	
Services		
Total PO's	225	<b>7,947,388.56</b>
Reduced RFP	26	<b>2,272,512.02</b>
Reduced CMR's	3	<b>157,026.93</b>
CAR's	0	
#CMR (old)	14	
#CMR (new)	11	
#CAR (old)	9	
#CAR (new)	9	

Furniture Installation Team, Inc	31,359.57
Contractor's Glass Company	30,562.00
SM Tire	30,077.66
Security Lines US	30,057.06
California Water Technologies, LLC	30,000.00
Ewing Irrigation Products, Inc.	29,970.26
Municipal Maintenance Equip Inc	28,000.00
D&H Water Systems Inc	27,472.36
PC Mechanical Inc	27,193.42
Smardan Hatcher Co #106430	26,700.00
Contractor's Maintenance Services	26,659.11
California Hotel & Lodging Association	26,565.60
Avtec Inc	26,562.37
CED	26,512.53
PACIFIC PETROLEUM	26,428.23
NexTech Systems, Inc.	26,342.60
Miner's Ace Hardware	26,340.70
Lincoln Aquatics	25,750.00
Shore Microsystems	25,600.00
Koehler Plumbing, Inc.	25,360.00
A1 Surveillance Systems LLC	24,461.59
San Luis Powerhouse Inc	23,845.00
eSCRIBE Software, Ltd	23,770.00
Arms Unlimited, Inc.	23,738.00
Aggson's Glass	23,678.61
Town and Country Fencing	23,237.00
ICONIX Waterworks	22,981.95
Haaker Equipment Co	21,861.44
Fence Factory Santa Maria	20,882.00
Pacific Overhead Door Service	20,786.87
Aquafix, Inc.	20,638.33
GE Digital LLC.	20,534.24
Applications Software Technology LLC	20,400.00
SLO Noor Foundation	20,000.00
Coast Riders Powersports	20,000.00
Core-Rosion Products	19,780.00
T Ketcham Fence/Tyler Ketcham	19,700.00
Imagetrend Inc	19,669.09
Southland Printing Company, Inc.	18,869.50
San Luis Obispo Repertory Theatre	18,800.00
Associated Traffic Safety, Inc.	18,745.00
The Tire Store	18,465.75
MID-State Containers	18,064.27
Economic & Planning Systems Inc	18,000.00
Traffic Logix Corporation	17,609.87
Advanced Infrastructure Tech	17,449.70
Drive Customs	16,985.59
Cal-State Auto Parts Inc	16,318.40
League Of California Cities - Channel Counties Div	16,197.00
Dell EMC	16,102.87
Noble SAW Inc	15,704.37
Coastal Reprographics Inc	15,044.60
South Coast Emergency Vehicle Services	14,840.20
Desert Sun Marketing Company, Inc.	14,815.63
Idexx Distribution Inc	14,722.05
Kelly-Moore Paint Company	14,653.78
Grainger	14,461.54
Columbia Cascade Co	14,418.63
Stainless Steve	14,188.00
Anixter, Inc.	14,135.61
The Sign Place	14,065.97
SLO City/County Library	14,000.00
Asphalt Zipper Inc	13,880.69
Safety-Kleen Systems, Inc	13,855.88
Shoreline Awning & Patio, Inc.	13,810.00
Peloton Interactive, Inc.	13,626.87
Casa	13,485.00
Berchtold Equipment Company	13,053.50
Kiefer Aquatics, The Lifeguard Store, All America	12,976.85
Southwest Lift & Equipment	12,663.61
Absolute Auto Tech Inc	12,643.80
SAN LUIS OBISPO MUSEUM OF ART	12,500.00
Gala Pride and Diversity Center	12,500.00
Central Coast Truck Center SLO	12,212.10
Farm Supply Company	11,947.24
Harrington Industrial Plastics	11,657.29
Applied Concepts Inc	11,536.32

Royal Industrial Solutions	11,000.00
Bill Gaines Audio, Inc.	10,992.63
J Carroll Corporation	10,933.19
Tri County Office Furniture	10,890.01
LPS Tactical & Personal Security	10,866.57
First Spear Of California LLC	10,818.20
Battery Systems	10,800.82
The Webstaurant Store, Inc.	10,600.00
Wastequip, LLC	10,509.00
DDL Traffic, Inc	10,374.17
Fastenal Company	10,364.05
S & L Safety Products	10,004.17
Kadence Corporation	10,003.46
SAN LUIS OBISPO COUNTY ARTS COUNCIL	10,000.00
San Luis Obispo Children's Museum	10,000.00
SLO International Film Festival	10,000.00
Diversity Coalition San Luis Obispo County	10,000.00
American General Media - California Inc	9,760.00
Central Sanitary Supply	9,704.29
BC Construction & Electric	9,702.00
Eaton Corporation	9,295.16
Hazmat Resource	9,257.45
McMaster-Carr	9,202.12
All Safe Industries, Inc.	9,064.21
DIG-SMART, LLC	9,000.00
Linson Signs	8,987.18
Rain For Rent	8,945.40
Oilfield Enviro & Compliance Inc	8,914.20
LogMeIn USA, Inc.	8,730.00
Hayward Lumber Company	8,621.01
Central Coast Landscape Products	8,552.83
Core & Main LP	8,500.00
ProForce Law Enforcement	8,473.82
MAR-Co Equipment Company	8,420.47
Rademaker Design	8,413.34
Takken's Inc	8,350.93
Quality Tinting & Signs	8,106.00
S&S Worldwide	8,021.27
Truckvault Inc	7,998.89
Manley Bros. of Indiana, Inc.	7,975.82
Eagle Energy Inc	7,897.76
SANS Institute	7,836.50
Westside Auto Supply	7,715.66
CI Technologies Inc	7,628.00
Office Depot, Inc	7,617.54
Nacto	7,500.00
Cal Coast Machinery Inc	7,500.00
SLO Life Magazine	7,499.00
South Coast Automation Systems Inc	7,308.00
Cuesta Polygraph - John E. Odum	7,305.57
JTB Supply Company Inc	7,148.36
Peak Racks, Inc.	7,134.44
Creative Fence Co	6,815.00
Templeton Uniforms	6,650.61
Soils Solutions LLC	6,647.75
Central Coast Traffic Safety, Inc.	6,490.00
Integra Chemical Company	6,485.80
Allstar Industrial	6,448.29
Harrell's LLC	6,382.25
GT Molecular LLC	6,195.00
Srixon/Cleveland Golf/XXIO	6,108.20
Sequoia Rain Wolfe	6,100.00
Street Smart Solutions, LLC	6,095.50
ERA	6,073.12
Smartcover Systems	6,060.00
GIBBS TRUCK CENTERS	6,032.50
Range Servant America, Inc.	5,956.93
Culligan Water	5,950.72
Noble Power Equipment	5,792.49
APPLIED TECHNOLOGY GROUP INC	5,729.82
Odin Systems Inc	5,689.20
Flow N Control Inc	5,671.96
Adamson Police Products	5,602.22
Mullahey Ford	5,529.02
MK Battery	5,465.52
LC Action Police Supply	5,444.72
Lawson Products Inc	5,222.20

Dan's Landscaping Company, Inc.	5,080.00
Nutrien Solutions, Inc.	5,062.20
Intrepid Networks, LLC	5,040.00
Alameda Electrical Distributors	5,036.23
Thycotic Software LLC	5,025.18
History Center Of San Luis Obispo	5,000.00
Headstrong Fit, LLC	5,000.00
A2LA Workplace Training	5,000.00
CompTIA Member Services LLC	4,900.00
Critical Incident Videos, LLC	4,900.00
Sunshine Supply Co., Inc.	4,855.41
Emergency Repair Door Service, Inc.	4,748.10
Altec Industries, Inc.	4,657.80
Jam Services	4,617.12
Winema Industrial & Safety Supply	4,568.74
Peterson U-Cart	4,544.47
Thales Consulting Inc	4,500.00
Golden Bell Products, Inc.	4,307.00
Pioneer Athletics	4,290.24
Code R Decals And Graphics	4,285.00
American Water Works Association	4,269.00
Harvey's Honey Huts	4,247.96
PolyJohn Enterprises Corp.	4,107.61
Pump Check	4,045.00
PCS Mobile	4,040.63
Mark's Tire Service	3,851.17
Solutions II Inc	3,700.00
FLO SYSTEMS INC	3,647.43
Axon Enterprise Inc	3,615.11
Dependable Fire Protection	3,604.75
Sun Badge Company	3,573.87
United Rentals Northwest Inc	3,533.20
PTC Inc.	3,515.00
Forest Nurseries, Inc	3,500.00
America's Tire	3,490.54
Thermo Eberline LLC	3,400.00
Hydro Solutions, Inc.	3,362.90
Stover Seed Company	3,342.94
Floor Connection Inc	3,300.00
Doghouse Promotions	3,214.40
One Cool Earth	3,200.00
Airgas USA LLC	3,109.73
Allen Instruments & Supplies, LLC	3,108.00
Men & Mice, Inc.	3,100.00
MISCOwater	3,087.60
Rick Scott	3,053.15
KRONOS INC	3,028.33
Volvik USA Inc	3,001.02
SLO Coast Wine Collective	3,000.00
Knorr Systems Inc	3,000.00
Jason Terry Mitchell	3,000.00
Let's Ride Motorsports, Inc.	2,912.69
Nightforce Optics	2,865.50
USA Blue Book	2,850.42
Christian's Solid Wood, Inc.	2,688.77
Eco-T Tire & Retreading, LLC	2,687.23
Huber Technology Inc	2,615.19
Ernest Packaging Solutions	2,612.73
Basile Inman	2,600.00
Rutter Armey, Inc.	2,500.18
Tolar Mfg Co Inc	2,500.00
San Luis Obispo Symphony	2,500.00
Wilshire Health & Community Services	2,500.00
SLO Classical Academy	2,500.00
Spokes	2,500.00
San Luis Obispo Master Chorale	2,500.00
Caliper Corporation	2,500.00
Court Appointed Special Advocates	2,500.00
Golding Concrete Sawing	2,500.00
BIKE SLO COUNTY	2,500.00
Eckerd Connects	2,500.00
Central Coast State Parks Association	2,500.00
FOUNDATION FOR THE PERFORMING ARTS	2,500.00
Front Porch SLO	2,500.00
Civic Ballet	2,500.00
JEWISH COMMUNITY CENTER OF SLO	2,500.00
Center for Family Strengthening	2,500.00

California Electric Supply	2,459.71
Left Coast T-Shirt Company	2,452.00
Independent Electric Supply Inc	2,441.90
NorCal Turf Tech and Reels	2,438.19
Central Coast Tourism Council	2,350.00
Wittek Golf	2,338.02
Kelly Donohue	2,325.00
Safeplay by Design, Inc.	2,300.00
Gordon Sand Company	2,280.00
Bentley Systems Inc.	2,259.00
Rogue Fitness	2,253.25
Infrastructure Technologies LLC	2,250.00
Vineyard Mechanical	2,190.00
MSM Sales and Distribution Inc.	2,186.07
Teledyne Instruments, Inc.	2,159.15
Judd and Judd Ltd	2,150.00
National Pen Company Inc	2,148.14
Coast Window Fashions	2,140.33
U.S. Bank	2,117.50
Arrivalist Co.	2,100.00
3 Ink Screenprinting, Inc	2,090.24
Allied 100, LLC	2,056.84
Infor (US) Inc	2,050.41
CENTRAL COAST PROPANE	2,031.92
Trench Drain Systems	2,002.08
Range Master	1,997.02
Michael Wolf	1,990.00
WAY SINE LLC	1,976.52
ReadyRefresh by Nestle	1,956.84
Waterline Tile Design	1,950.00
New Pig Corporation	1,928.66
Carrot-Top Industries	1,913.62
Industrial Scientific Corporation	1,906.60
Ultrex Business Products	1,898.71
Smith Manufacturing	1,860.01
PTS	1,800.00
Rainscape	1,800.00
Fence Factory Atascadero	1,758.22
All Cal Equipment Services Inc.	1,750.00
Bell's Plumbing Repair Inc	1,750.00
Joan K. Reilly	1,740.00
Scott O'Brien Fire & Safety Co., Inc.	1,625.54
MBS Land Surveys	1,595.00
SAF-T-FLO Water Services, Inc.	1,576.47
EMERGENCY VEHICLE SPECIALISTS INC	1,555.91
Santa Maria Tool Inc	1,539.63
Midwest Contract Operations, Inc.	1,525.00
HD Supply Facilities Maintenance, Ltd.	1,500.00
Choice Label, Inc.	1,473.93
Whenever Communications LLC	1,470.88
Central Coast Spring	1,459.60
Roar Berg-Johansen	1,451.39
AM Conservation Group Inc	1,436.02
Tileco Distributors, Inc.	1,432.21
Card Integrators Corporation	1,415.00
Bridgestone Golf, Inc.	1,394.03
Draeger Inc.	1,392.66
MarBorg Industries	1,390.28
Industrial Radiator Service Inc	1,375.51
California Rural Water Association	1,367.00
Wagner's Import Service Center	1,360.00
Turf Star Western	1,326.32
Continuing Education Of The Bar-Regents of Univ	1,320.36
Evantec Corporation DBA, Evantec Scientific	1,301.45
USA Softball of Central California	1,300.00
Sherwin-Williams Company	1,284.70
Swank Motion Pictures Inc	1,280.00
Valin Corporation	1,262.71
Rockart Industries, LLC	1,259.38
JTS, Inc.	1,250.00
Taylor Technologies Inc	1,200.00
April Flowers	1,157.88
Robert Daniels Deep Tine Service	1,150.00
Nixon Egli Equipment, Co. Inc.	1,108.32
Central Coast Plastics	1,086.12
Watereuse Association	1,070.00
O'Reilly Auto Parts	1,061.39



Snap-On Industrial	1,059.07
davesimmons.io	1,050.00
Satcom Global FZE	1,026.00
Stratus Streaming	1,000.00
Wayne Cooper Ag Services LLC	1,000.00
Transit Information Products	1,000.00
American Muffler & Trailer Hitch	1,000.00
efurnitureMax, LLC	999.90
Cole Chrysler Dodge	993.20
H2O Engineering Inc	992.00
Eschat	969.84
Trimble, Inc.	960.00
DOJ Office of Justice Programs	957.00
Ruffoni Services, Inc.	954.36
Advanced Test Equipment Corporation	945.60
La Quinta by Wyndham - San Luis Obispo Downt	945.08
OCV Control Valves, LLC	933.20
Uncharted	924.00
Farmload Distributors Inc	921.84
Air-Rite Refrigeration,Heating	900.00
Coast Electronics	892.39
Political Data, Inc.	880.86
Transoft Solutions	880.00
Rob Derrick	870.00
PRW Steel Supply, Inc	823.94
Central Coast Bearing	818.00
Haztech Systems Inc	813.28
Alfano Motorcars Inc	804.54
Amrep Manufacturing, LLC	791.46
Eutek Systems, Inc.	778.18
GT Golf Holdings Inc	778.00
Ponton Industries	771.71
Traffic Safety Store	738.44
Dooley Enterprises Inc	727.36
Extensis	710.00
Fisher Scientific Co LLC	709.22
Recognition Works	700.35
EAM Solutions	700.00
Critical Reach	700.00
Edwards & Cromwell., Inc.	680.00
Great West Equipment Inc	669.92
National Auto Glass	669.87
UGSI Chemical Feed, Inc.	666.40
CSG Systems Inc	650.44
Seton	643.32
WATTCO	642.27
Air Vol Block Inc	615.01
Tremco Police Products	611.70
Texas Refinery Corp	608.59
R & R Products Inc	603.84
TWR Lighting, Inc.	600.00
Kitzman Water	600.00
Mid-State Instruments	581.85
Big Brand Tire & Service	571.30
CALED	570.00
MID Coast Fire Protection Inc	568.40
Lehr Auto	559.61
Musco Sports Lighting, LLC	548.42
Precise Weighing Systems	540.00
B&B Steel & Supply of Santa Maria	538.75
PSI Water Technologies, Inc.	530.92
Target Specialty Products	516.93
Ennis-Flint, Inc.	509.22
Aramco, Inc.	507.44
Landers Roofing	500.00
International Town And Gown Assoc	500.00
Genfare	500.00
Nafco	495.52
DAO Associates	473.22
TSSI Holdings, Inc.	472.00
Igoe & Company, Inc.	455.00
Paso Robles Truck Center	452.77
Central Coast Coffee Roasting Company, Inc.	448.15
SLO TOW	443.75
Robert H Wager Company, Inc.	432.84
Compliance Signs, LLC	432.00
Martin's Auto Service Inc	426.00

Multiquip Inc	421.71
Negranti Construction	407.50
Miracle Playsystems, Inc.	406.13
Placer Title Company	400.00
Helping Hand Health Education, LLC	396.00
Lifeloc Technologies Inc.	395.64
American Flag And Gift Inc	391.19
Port San Luis Boatyard	391.12
The Fitting Image	370.00
Trophy Hunters	369.58
Ascap	367.00
Christopher J. Adamczyk	366.35
Wearcheck Lubrication Services LLC	360.00
American Leak Detection	350.00
All Green Electronics Recycling, LLC	350.00
B & B Steel & Supply Of Santa Maria	342.61
MFASCO Health & Safety Company	322.96
Keylock Security Specialists, Inc.	320.00
Hoffman Family Plumbing	300.00
Spikes Golf Supplies Inc	292.80
Indian Springs Mfg Co Inc	285.00
Mccarthy Steel Inc	283.70
Merco Marine, Inc	279.56
Cummins Sales & Service	273.45
Miracle Embroidery	270.82
Grignard Company LLC	253.92
IDN-Wilco Inc	252.71
Coastline Equipment	245.89
Apollo Safety, Inc.	240.00
Bestway Laundry Solutions	219.00
Landscape Structures Inc	216.55
Recwest Outdoor Products Inc	216.55
Paso Robles Safe & Lock, Inc	215.00
Douglass Truck Bodies Inc	202.25
Trevor Monroe	200.00
Channel Counties Division	200.00
BridgePay Network Solutions	190.40
CS-Amsco	190.00
Central Coast Fence Inc	190.00
Robert W. Moon	166.67
Sunbelt Rentals Inc	163.76
San Luis Auto Glass	152.31
SLO Firefighters Association Local 3523	150.00
SLOFIST	150.00
College Of The Sequoias	145.00
Gibbs International	136.39
Delta Liquid Energy	130.00
Cristando House Inc	125.00
Speedy Enterprise Inc	115.78
Toyota San Luis Obispo	101.79
Cal-Line Equipment Inc	98.37
Procare Janitorial Supply	48.88
Mcdaniel Reporting & Video Conf Inc	0.00
Asap Reprographics	0.00
Envision Solar International, Inc.	0.00
<b>Services</b>	<b>7,947,388.56</b>
First Transit Inc	2,820,950.00
ALEXANDER'S CONTRACT SERVICES INC	310,000.00
TENNIS LANDSCAPE	299,697.00
All Ways Clean, Inc	290,347.83
DLT Solutions, LLC	270,958.81
SP Maintenance Services Inc	223,401.23
BUNYON BROTHERS TREE CARE INC	176,190.00
United Staffing Associates	171,135.66
KD JANNI LANDSCAPING INC	161,055.00
Karson Butler Events	148,258.83
Downtown SLO	139,866.00
Electricraft	129,979.74
Infosend, Inc.	123,870.35
Questica, Inc	119,885.29
2 Mexicans LLC	113,750.00
Passport Labs, Inc.	109,619.71
REPUBLIC ELEVATOR COMPANY	108,092.12
Verizon Wireless	107,979.84
Mission Linen Service	83,843.02
Weston Solutions, Inc.	69,028.00
Ray Morgan Company	55,358.93

Azteca Systems Inc	51,000.00
Govconnection, Inc	50,668.00
EXCEL CLEANING INC	48,096.46
Cold Canyon Landfill Inc	47,502.50
BRANDAN'S STEAM CLEANING & JANITORI	47,050.00
Granicus LLC	46,571.58
Mccain Inc	44,937.86
Central Coast Earthscapes, Inc dba Earthscapes	42,500.00
Visit SLO Cal	40,000.00
Allweather Landscape Maintenance, Inc.	38,550.25
AdastraGov, Inc.	38,000.00
Whitlock & Weinberger Transportation, Inc.	37,960.00
MEDSTOP URGENT CARE	37,575.38
Info-Tech Research Group, Inc.	34,458.44
2G Energy Inc	34,311.56
Alpha Fire & Security Corp	33,298.74
Packet Fusion Inc	31,993.43
CAN/AM TECHNOLOGIES, INC	31,740.00
CARTEGRAPH SYSTEMS, INC	31,130.00
D. Garcia Jr. Excavating Inc.	30,870.00
Community Action Partnership	30,633.41
US Digital Designs Inc	29,943.00
DocuSign	29,140.66
Smith Mechanical Electrical Plumbing	28,775.00
Stanley Convergent Security Solutions Inc	25,861.93
NTT America Solutions, Inc.	23,308.56
Accela	22,600.00
New Times	22,517.00
PG&E	22,500.00
Weldon, Williams, & Lick, Inc.	22,114.96
Pathpoint	20,800.00
Aqua Metrology Systems Limited	19,950.00
GARDA CL WEST	19,686.84
GovernmentJobs.com, Inc., DBA NEOGOV	18,478.50
CIO Solutions LP	17,776.64
KCBX	16,920.00
Host Compliance LLC	16,333.00
SoCalGas	15,017.07
ASSETWORKS	14,730.20
Promotional Concepts	13,848.14
Relx Inc	13,835.99
Five Cities Security Inc	13,800.00
Sancon Technologies, Inc.	12,630.00
EMTS, Inc.	12,500.00
Thomson Reuters - West	12,064.40
CrowdRiff	12,000.00
MAC Painting	11,650.00
Suez WTS Analytical Instruments Inc	11,542.08
Jensen Audiovisual Inc	11,060.55
Gold Coast Environmental	10,970.50
Vital Records Control	10,542.73
Fluid Resource Management	10,276.69
Corrpro Companies Inc	10,235.00
Zero Waste USA Inc	10,143.54
Literacy For Life	10,000.00
Dimes Media	9,720.00
Brezden Pest Control Inc	9,670.00
Advantage Technical Services	9,379.00
Underground Service Alert	9,350.03
Coastal Rolloff	9,260.76
Cuesta Polygraph - John E. Odum	8,950.00
Advantage Answering Plus	8,739.29
Nice InContact, Inc.	8,679.00
Thinkst Applied Research (PTY) Ltd	8,150.00
In Time Services, Inc.	8,064.00
Pulsepoint Foundation	8,000.00
Thoma Electric Inc	7,901.25
Costera Landscape	7,780.00
GREENVALE TREE COMPANY	7,525.00
San Luis Garbage Company	7,520.00
Environmental Water Solutions Inc	7,499.40
California - West, Inc.	7,499.00
Wells Fargo Financial Leasing	7,460.00
Layfield USA Corporation	7,400.00
Environmental Laboratory Accreditation Program	7,373.00
Health and Human Resource Center, Inc.	7,344.00
Periscope Intermediate Corporation	7,210.00

The Bank Of New York Mellon	7,166.94
CPC Systems Inc	6,970.00
Pacific Builders	6,905.76
MC Etter Painting	6,900.00
Klir, Inc.	6,600.00
Spectre Security, Inc.	6,500.00
Zoom Video Communications, Inc.	6,496.55
KIRK CONSTRUCTION	6,460.00
Opengov Inc	6,240.00
Air Exchange Inc	6,156.17
Quadient Leasing	6,045.06
Netfile Inc	6,000.00
Quaglino Roofing	5,950.00
Achievement House, Inc.	5,850.00
Bluebeam	5,828.00
Clean Harbors Environmental Services, Inc.	5,735.76
Brinks Incorporated	5,623.32
Bobs Crane Service	5,250.00
Browder Painting Co. Inc.	5,203.80
Sally A. Lamas	5,168.80
Zee Medical Service Co #34	5,143.10
Responder Training Enterizes, LLP	5,120.49
Underwriters Laboratories Inc	5,048.00
Databrook LLC	5,000.00
KSBY-TV	5,000.00
Shower the People	5,000.00
Pars	4,800.00
Action Rooter	4,700.00
Target Solutions Learning	4,545.00
Fedex Office	4,515.60
WIP	4,398.17
SHANNON ELLINGTON CLEANING	4,305.00
Aster Bio, Inc.	4,300.00
Airx Testing Services, Inc.	4,295.00
Abalone Coast	4,235.00
Code Publishing Inc	4,000.00
Alpha Electrical Service	3,753.35
Allan Hancock JCCD	3,641.50
Stericycle Inc	3,631.63
Serological Research Institute	3,500.00
Johnson Aviation, Inc	3,388.00
Enplug, Inc.	3,240.00
Servicemaster Clean Anytime	3,100.00
Gemini Group LLC	3,084.00
Alpine Technical Services, LLC	3,078.00
The Tribune	3,000.00
Addiction Medicine Consultants, Inc.	3,000.00
A & M Roofing	3,000.00
Cole Pro Media, LLC	3,000.00
Green Halo Systems	2,916.00
United Refrigeration Inc	2,750.00
Committee for Children	2,713.32
Vortex Industries Inc	2,704.27
STR Inc	2,700.00
WIN-911 Software	2,640.00
Sterling Communications Inc.	2,604.26
Asbury Environmental Services dba World Enviro	2,541.03
Restorative Partners, Inc.	2,500.00
Special Services Group, LLC	2,400.00
Balance Engineering	2,400.00
Marcy Jaffe	2,350.00
Digital West	2,170.46
Mia Pelayo Franco	2,100.00
AET Orkin Pest Control	2,000.00
Coastal Janitorial	2,000.00
Russ Bassett Corp.	1,999.89
Enterprise Security, Inc.	1,800.00
Comprehensive Drug Testing, Inc	1,800.00
Power Plumbing Inc	1,726.00
Knecht's Plumbing & Heating Inc	1,718.65
KNB Advertising Specialties	1,689.39
QED Enviromental Systems Inc	1,546.50
Johnson Aviation	1,540.00
Mustang Media Group	1,500.00
A Superior Crane LLC	1,500.00
Arbor First	1,475.00
MESA ENERGY SYSTEMS, INC.	1,459.00

Transunion Risk And Alternative	1,400.00
AM PAC Repair	1,382.30
Metromedia Inc	1,320.00
Municipal Emergency Services Inc	1,299.08
Deep Blue Integration Inc	1,268.00
Quiky Car Wash LP	1,250.00
Dutch Window Cleaning Artist	1,180.50
Johnboys Towing	1,170.00
Mission Communications LLC	1,126.80
Water Fixers	1,060.19
Total Plumbing	989.00
Servpro Of San Luis Obispo	963.55
West Coast Safety Consultants	876.00
Gardensoft	795.07
HP Communications	787.92
Iron Mountain	750.00
All Green Electronics Recycling, LLC	749.00
Central Coast R&R Lock	745.29
Teamsideline.Com	699.00
ATSI	698.13
Burlingame Engineers, Inc.	678.83
Coastal View Window Cleaning	656.10
Redwood Toxicology Laboratory	650.00
Bockelman Illustration	561.40
Erin Clausen Photography	560.30
The Tribune - Renewals	554.69
California Municipal Statistics Inc	500.00
Ian Gaffney Landscape	500.00
Drain Doctors Plumbing	470.00
UNITED PARCEL SERVICE	450.00
Mccall's Meter Sales & Services	450.00
Terri Recchia Bledsoe	450.00
Laurie Suzanne Estes	450.00
Julia Jackson Clark	428.40
O'Connor Pest Control	405.00
Mr. Rooter Plumbing Of Central Coast	392.76
Language Network, Inc.	391.25
Alluviam LLC	375.00
Pauls Dry Cleaners Inc	350.00
Robert Horch	350.00
Lenhardt Engineering Inc	344.18
Coulton's Appliance Service	339.00
Creative Services of New England	326.95
Califitness	276.00
United States Postal Service	245.00
Ball Bee Co.	195.00
Michelle Miller Massage	150.00
Sunset North Car Wash	99.42
Jack's Helping Hand	22.00
Macks Canvas & Awning	0.00
<b>Grand Total</b>	<b>22,506,574.03</b>