



**SINCE 1972**

July 21, 2025

City of San Luis Obispo  
25 Prado Rd.  
San Luis Obispo, CA 93401

**PROPOSAL**



**Sourcewell Contract Number: 022014-EVS**

RE: Proposal for One (1) Envirosight Rovver X System and Chassis Retrofit

| <b><u>Description</u></b>   | <b><u>Price:</u></b> |
|---|----------------------|
| <b><u>CCTV Van Retrofit</u></b>   | <b>\$13,765.00</b>   |
| Equipment will be installed in San Luis Obispo's existing CCTV Van. All components will remain and be reused with new equipment.  |                      |
| New flooring in rear Equipment Area of the van. All existing components removed, new marine grade plywood and new flooring installed, existing components reinstalled.  |                      |
| New 21.5" HD monitors installed, one rear facing in the Equipment Area, and one mounted in the Office Area.   |                      |
| New Light Package: (2) Traffic Advisors one front facing one rear facing, Corner Strobes (4), and Roof Mounted Beacons front and rear.  |                      |
| New Tow Hitch Assembly  |                      |
| <b><u>MEPS Alternator with Pulley</u></b>   | <b>\$3,839.67</b>    |
| <b><u>Rovver X Pro Package:</u></b>   | <b>\$110,292.80</b>  |
| <u>RCX90 HD Zoom Camera</u> ; high-resolution CCD color zoom camera with 10x optical and 12x digital zoom, auto shutter, auto/manual focus, built-in LED lighting, +/-135-degree tilt, endless 360-degree rotation, pressure sensor, and twin laser diodes for measuring feature. |                      |
| <u>RVX 130 Crawler</u> ; Steerable crawler with two-high performance motors and 6-wheel drive. Includes pressure indicator, inclination and tilt sensors, location transmitter, integral Back-eye camera, and clutch.   |                      |
| <u>VC500 Control Panel</u> ; 10" Touch screen, joystick crawler/camera control, digital recording/jpeg, built in inspection software PACP based.  |                      |
| <u>RAX300 Automatic Motorized Cable Reel</u> ; with meter/footage counter, splash-proof rating, 1000' orange transmission cable; power supply for 115/230V; remote control (for equipment set up); patch cable with e-stop (connecting DCX5000 to RAX300).                        |                      |
| <u>Pressurization Kit</u> ; Regulator, air valve, and two (2) CO2 Canisters, for replacing air  |                      |



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| into camera, crawler, and accessories.   |                     |
| Crawler lowering tool and tool kit.  |                     |
| <b>Accessories and Extra Wheel Sets:</b>   |                     |
| RX95 Crawler; Steerable crawler with two-high performance motors and 6-wheel drive. Includes pressure indicator, inclination and tilt sensors, location transmitter.                                 | <b>\$22,205.21</b>  |
| PTP-50 Camera; high-resolution color camera with manual focus, built-in LED lighting, +/-135-degree tilt, endless 360-degree rotation, pressure sensor, and twin laser diodes for measuring feature. | <b>\$22,205.21</b>  |
| 95 Crawler Grease Wheel for 4" line. Set of 6  | <b>\$2,600.74</b>   |
| 95 Crawler Grease Wheel for 6" line. Set of 4  | <b>\$1,589.34</b>   |
| Super-Aggressive Medium Grease/PVC Wheel for 6" line Quick-Change. Set of 4  | <b>\$2,369.00</b>   |
| Super-Aggressive Medium Grease/PVC Wheel for 8" line Quick-Change. Set of 4  | <b>\$3,079.70</b>   |
| <b><u>RX130 Crawler and RCX90 Camera SD to HD Conversion/Upgrade:</u></b>  | <b>\$20,972.88</b>  |
|  |                     |
| <b>Total:</b>  | <b>\$202,919.55</b> |
| <b>Sales Tax 8.75%:</b>  | <b>\$17,755.46</b>  |
| <b>Freight:</b>  | <b>\$1,000.00</b>   |
| <b>Total Price:</b>  | <b>\$220,675.01</b> |