

| | | | SLO Transit | | | |
|--|---|----------------------|-------------|----------------|--------|--------------|
| Category A Kuba | Description | Unit of measure | Rate | Qty | Months | Total |
| | Stand Alone Devices - ABT 3000 | Unit | \$994.87 | 23 | | \$22,882.01 |
| | Stand Alone Devices - ABT 3000 (spares) | Unit | \$994.87 | 5 | | \$4,974.35 |
| | Mounting Poles | Unit | \$105.33 | 23 | | \$2,422.59 |
| | Installation of PAD | Unit | \$562.50 | 23 | | \$12,937.50 |
| | Implementation Service | Once-off | \$7,500.00 | 1 | | \$7,500.00 |
| | Integration with Transit Processor | Once-off | \$3,146.67 | 0 | | \$0.00 |
| | EMV Level 3 Certification | Once-off | \$9,440.00 | 0 | | \$0.00 |
| | Custom development: Barcode reader (\$195 per device) | Hourly | \$137.50 | 39.71 | | \$5,460 |
| | CAPEX Total | | | | | \$56,176.45 |
| Category B LittlePay | Operations costs - ongoing support | Per device per month | \$39.50 | 23 | 60 | \$54,510.00 |
| | Extended Warranty | Per device per month | \$7.38 | 28 | 48 | \$9,918.72 |
| | Implementation Service | Once-off | \$5,000.00 | 1 | | \$5,000.00 |
| | Ongoing fees variable, see Exhibit B of contracts (2.25% on transit processor services, \$0.02 per free fare transaction) | | | | | |
| | Project Life Total (5yrs) minus ongoing fees | | | | | \$125,605.17 |
| Kuba Extra Fees | Integration with 2D Bar Code Processor (to be charged once, cost shared between SLO Transit and SLO RTA) | Once-off | | | | \$ - |
| | Set-up fee (each agency) | Once-off | | | | \$ 3,000.00 |
| | Kuba Annual Support for Token | Annually | \$ 2,000.00 | 5 | | \$ 10,000.00 |
| | Kuba Integration with Token Transit Totals: | | | | | \$ 13,000.00 |
| Token Transit Fees | Token Transit One-Time Fee | Once-off | | | | \$ - |
| | Token Transit Annual Fee - Year 1 | Annually | \$600.00 | 18 | 12 | \$ 10,800.00 |
| | Token Transit Annual Fee - Year 2 | Annually | \$650.00 | 18 | 12 | \$ 11,700.00 |
| | Token Transit Annual Fee - Year 3, 4, 5 | Annually | \$700.00 | 18 | 36 | \$ 37,800.00 |
| | Token Transit Annual Fee (Includes service expansions after Year 2) | Annually | \$700.00 | 5 | 36 | \$ 10,500.00 |
| | Token Transit Sales Fee | Per device per month | | | | \$ - |
| | Token Transit Estimated Fee Totals: | | | | | \$ 70,800.00 |
| Total plus Token Transit/Kuba integration | | | | | | \$209,405.17 |
| Variable fees for Elavon transactions | | | \$ 0.03 | \$1,175,838.30 | | \$ 35,275.15 |
| Variable fees for revenue processed | | | 2.25% | \$1,145,274.72 | | \$ 25,768.68 |
| Total plus estimated ongoing variable fees | | | | | | \$270,449.00 |