

To encourage local spending during the holiday season, the City of SLO purchased gift cards from small businesses and rewarded shoppers with a gift card when they spent \$100 or more at retailers in San Luis Obispo.



# **KEY STATS**



- \$115,000 in gift cards purchased from 165 local businesses
- 4,637 qualified shoppers spent \$753,496, based on submitted receipts
- For a combined \$868,496 in local spending and 685% return on investment



# **ABOUT THE SHOPPERS**

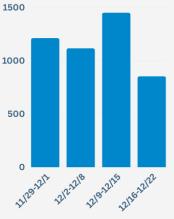


### Shopper's Hometown

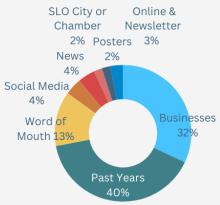
- 97.96% were from CA
- 2% Out of State
- 0.04% International



## Week of **Participation**



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