# SLO TBID - SHARESLO ORGANIC SOCIAL REPORT

**April 2024** 

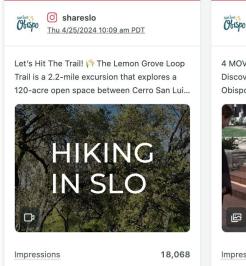


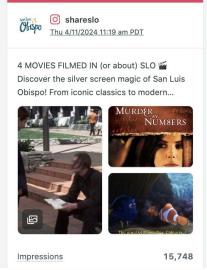
Date: 5/8/24

## **INSTAGRAM**

In April, our followers increased by almost 1,000! We also saw an increase in impressions and engagements, but since the impressions had such a huge jump, the engagement rate actually decreased. Our best performing posts this month were two inspirational/to-do reels and a fun fact grid post.

#### TOP POSTS:







Followers: 31,078 ( **1**3%)

Total Follower Gain: 900

Total Posts: 221

**Total Impressions:** 992,525 (**1** 21%)

(includes both organic & paid)

Total stories: 211

Total Engagements: 9,745 ( 1.3%)

Engagement Rate: 1% ( \$\rightarrow\$ 16%)



### **FACEBOOK**

In April, we saw an increase in followers and engagements. The best performing posts were about SLO fun facts and new businesses in SLO, this is a recurring win. We saw a decrease in impressions and engagement rate because none of the top performing posts were videos this month, which usually gives us those higher analytics.

#### TOP POSTS:







**Page Followers:** 98,604 ( **1** 0.1%)

**Total Net Audience Growth: 87** 

**Total Posts: 15** 

**Total Impressions:** 1,807,260 (**1** 36%)

**Total Organic:** 107,727 ( **1** 20%)

Total Engagements: 9,304( \$\frac{1}{4}\$ 34%)

Engagement Rate: .5% ( 1314%)



## **PINTEREST**

In April, we stopped posting on Pinterest and this is reflected in our analytics. We believe the juice was not worth the squeeze on this platform. We put these efforts into Tik Tok instead.

#### TOP POSTS:



Hike SLO 2.11k 28 Pins Impressions



How to SLO 614
50 Pins Impressions

Followers: 61

Total Net Growth: 2

Total Impressions: 2.61k ( ♣16%)

Total Saves: 40 ( **♣** 30%)

Engagements: 136 ( 29%)

Total Audience: 1.71k (♣ 7%)

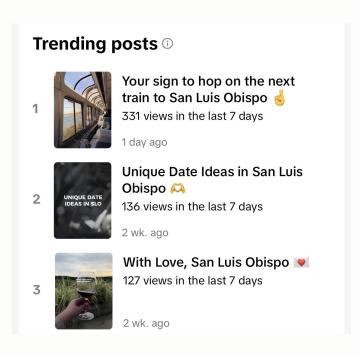
Engaged Audience: 89 (♣28%)



# **TIK TOK**

In April, we began shifting gears from Pinterest to Tik Tok. We are currently repurposing Instagram reels and posting them on this platform to maintain our presence. These analytics will be our benchmarks for seeing progress moving forward.

#### TOP POSTS:



Followers: 842

Post Views: 2,176

Profile Views: 84

Likes: 110

Shares: 6

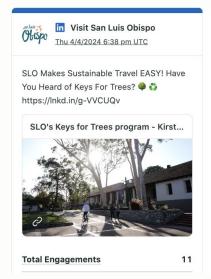
Total Viewers: 1,623

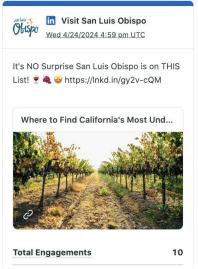


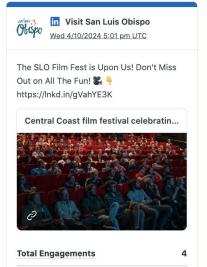
## LINKEDIN

In April, we saw an increase in followers and expanded our audience. We saw a decrease in impressions, engagements, and engagement rate. We believe this is because the content that we posted didn't resonate with the totality of our audience. We focused more on sustainability efforts in April, so we will shift moving forward.

#### TOP POSTS:







Total Audience: 323

**Total Net Growth: 57** 

Total Posts: 4

**Impressions:** 1,107( **♣** 6%)

Engagements: 65 ( 49%)

Engagement Rate: 5.9% ( \$\square\$%)



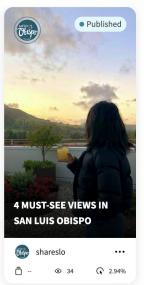
## **CA Travel Stories - Crowdriff**

In April, we saw an increase in story views, interaction rate, and completion rate. We did A/B testing with two UGC-centric stories and one high resolution story. The The high-quality story outperformed the UGC stories three-fold. These stories are entirely exposure-based and depend on high quality images, clear content focusing on SEO, and short duration.

#### POSTS THIS MONTH:







Total Posts: 3

**Story Views:** 782 ( **1** 233%)

Story Impressions: 660 (\$\square\$ 61%)

Interaction Rate: 77% ( 18%)

(Average Rate: 67%)

**Completion Rate**: 64.4% ( **1** 5%)

(Average Rate: 52%)



# WHAT WE WORKED ON THIS MONTH:

- -Hit 31.K IG Followers!
- -SLO Film Fest
  - -Promotional Posts, Movies Made in SLO
- -Giveaways
- -KindTraveler, SLO Film Fest, Sip 'n' Saunter, Cal Poly BSB, @pacslo
- -Sustainability
  - -Sustainable Shopping in SLO Reel
  - -Earth Day Reel, Ways to be Green Reel
- -Outdoor SLO
  - Highway 1 Road Trip Collab w/ @centralcoast\_ca
  - -Hiking in SLO Reel (30.6k Views)
- -Partnership w/ @SLOCAL Spring Cocktails Reel (21.3k Views)
- -World Art Day, Karaoke Nights in SLO, Wine Tasting in SLO











# **MAY'S FOCUS:**

- -National Bike Month
  - -Biking to Farmers' Market Reel
- -Outdoor Activities
  - -Superbloom, May Wildflowers, Must-See Views in SLO,
  - Laguna Lake Dog Park
- -Food / Bev
  - BBQ in SLO, Spritz Season Reel, Treats in SLO
- -Pride Month Kick-Off
  - -Milestone Tavern Drag Spectacular Giveaway
  - -Pride in the Plaza Post, Pride Event Lineup Post
- -Giveaways w/ @bluesbaseball, @liveoakfest, @nexusslo
- 3 Unique Ways to Move Your Body Reel
- -Mother's Day Post
- -Train Travel to SLO Reel

