ORGANIC SOCIAL REPORT

January 2024



Date: 2/14/24

INSTAGRAM

In January, we gained over 600 new followers, keeping our average monthly increase intact. We saw an increase in impressions with more users seeing our content come across their page. We did see a decrease in engagements and engagement rate due to a monumental influx during the comparison period with the viral reel.

TOP POSTS:









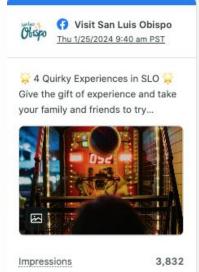
Engagement Rate: 2.3% (\$\bullet\$ 55%)



FACEBOOK

In January, we saw an increase in analytics across the board due to running paid advertising which extends our reach across the platform. The best performing posts remain local experiences and what's new in San Luis Obispo.

TOP POSTS:







Page Followers: 98,219 (**⇒** 0%)

Total Net Audience Growth: 36

Total Posts: 28

Total Impressions: 3,059,943 (944%)

Total Organic: 47,182 (**1**5.3%)

Total Engagements: 51,222 (**1** 1,402%)

Engagement Rate: 1.67 % (43.9%)



PINTEREST

In January, we saw an increase in followers, total audience, and engaged audience. This means our content is reaching more new users and engaging returning users. We also saw an increase in impressions which again shows our extension in reach across this platform.

TOP POSTS:



Hike SLO 1.31k 28 Pins Impressions



How to SLO 754 47 Pins Impressions

Followers: 60

Total Net Growth: 3

Total Impressions: 2.3k(130%)

Total Saves: $34 \ (\Rightarrow 0\%)$

Engagements: 118 (♠ 24%)

Total Audience: 1.51k (43%)

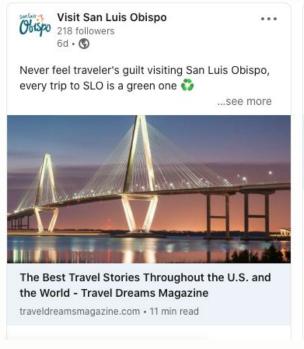
Engaged Audience: 71(133%)

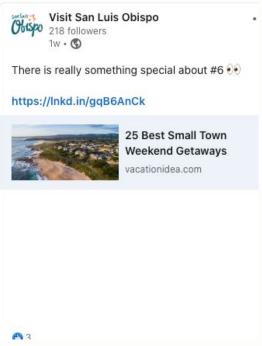


LINKEDIN

In January, we stayed far above the industry standard in engagement rate. We saw an increase in audience growth and impressions, keeping the viewership of existing followers and gaining new ones with our content.

TOP POSTS:





Total Audience: 214

Total Net Growth: 13

Total Posts: 4

Impressions: 402 (**↑** 20%)

Engagements: $31(\Rightarrow 0\%)$

Engagement Rate: 7.7% (**♣** 19.5%)



CA Travel Stories - Crowdriff

In January, we saw an increase in story views, impressions, and completion rate. This means more users are seeing our content and watching the entirety of the story when viewed. Interaction rate slightly decreased, but stays right near the standard. These stories are entirely exposure-based and depend on high quality images, clear content focusing on SEO, and short duration.

POSTS THIS MONTH:



Total Posts: 2

Story Views: 94 (♠ 5.6%)

Story Impressions: 7.3k (1.4%)

Interaction Rate: 66% (♣2%)

(Average Rate: 67%)

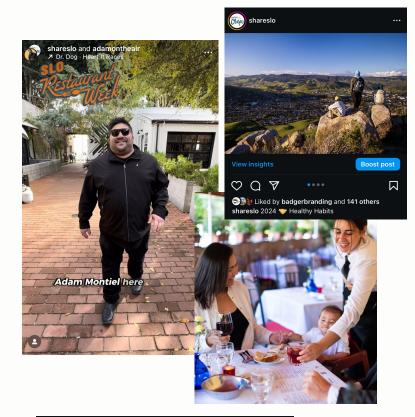
Completion Rate: 53% (**1** 5.5%)

(Average Rate: 52%)



WHAT WE WORKED ON THIS MONTH:

- Eat Local Bonus
 - -Intro Reel, Food/Bev Related Posts (Brunch in SLO, Mocktails in SLO)
- SLO Restaurant Week
 - -Intro Reel, 3 Perfect Pairing Reels w/ Adam Montiel
- New in SLO Content / Cutting Edge
 - 4 New Murals in SLO, New Businesses in SLO
- -National Plan Your Vacation Day
- -Quick Tips for Sustainable SLO Travel
- Video Content Focus
 - POV: You're A Dog in SLO (18k+ impressions)
 - "We're in SLO" Viral Reel Still Growing (207k+ impressions)
- -Ticket Tuesday Giveaways
 - -Through Eyes of Glass W.S., The Center Yoga Membership







FEBRUARY'S FOCUS:

- -Black History Month
 - -Black-Owned Businesses
- -MidWeekend Campaign
 - -Intro Reel, 3 Related Posts
- -Lunar New Year Palm Street Block Party
 - -Basket Giveaway, 3 Related Posts
- Galentine's Event Giveaway w/ @thepenny
- Food / Bev Features
 - -Pizza in SLO, New Sips in SLO
- SLO Fun Facts Feature, SLO Nightlife Feature
- -Sustainable Travel in SLO, Farmers' Market
- -SLO Direct Flight (Dallas) Feature
- -Arts and Culture
 - -Live Shows in SLO (Fremont Theatre, SLO Rep Theatre, etc.)



