

Investment Oversight Committee AGENDA

Thursday, November 21, 2024, 3:00 p.m.

Conference Room 6 at City Hall, 990 Palm Street, San Luis Obispo

The Investment Oversight Commission holds in-person meetings. Zoom participation will not be supported. Attendees of City Council or Advisory Body meetings are eligible to receive one hour of complimentary parking; restrictions apply, visit Parking for Public Meetings for more details.

INSTRUCTIONS FOR PUBLIC COMMENT:

Public Comment prior to the meeting (must be received 3 hours in advance of the meeting):

Mail - Delivered by the U.S. Postal Service. Address letters to the City Clerk's Office at 990 Palm Street, San Luis Obispo, California, 93401.

Email - Submit Public Comments via email to <u>advisorybodies@slocity.org</u>. In the body of your email, please include the date of the meeting and the item number (if applicable). Emails *will not* be read aloud during the meeting.

Voicemail - Call (805) 781-7164 and leave a voicemail. Please state and spell your name, the agenda item number you are calling about, and leave your comment. Verbal comments must be limited to 3 minutes. Voicemails *will not* be played during the meeting.

*All correspondence will be archived and distributed to members, however, submissions received after the deadline may not be processed until the following day.

Public Comment during the meeting:

Meetings are held in-person. To provide public comment during the meeting, you must be present at the meeting location.

Electronic Visual Aid Presentation. To conform with the City's Network Access and Use Policy, Chapter 1.3.8 of the Council Policies & Procedures Manual, members of the public who desire to utilize electronic visual aids to supplement their oral presentation must provide display-ready material to the City Clerk by 12:00 p.m. on the day of the meeting. Contact the City Clerk's Office at cityclerk@slocity.org or (805) 781-7114.

1. CALL TO ORDER

Chair Emily Jackson will call the Regular Meeting of the Investment Oversight Committee to order.

2. PUBLIC COMMENT FOR ITEMS NOT ON THE AGENDA

The public is encouraged to submit comments on any subject within the jurisdiction of the Investment Oversight Committee that *does not* appear on this agenda. Although the Committee will not take action on items presented during the Public Comment Period, the Chair may direct staff to place an item on a future agenda for discussion.

CONSENT

Matters appearing on the Consent Calendar are expected to be non-controversial and will be acted upon at one time. A member of the public may request the Revenue Enhancement Oversight Commission to pull an item for discussion. The public may comment on any and all items on the Consent Agenda within the three-minute time limit.

3.a CONSIDERATION OF MINUTES - AUGUST 15, 2024 INVESTMENT OVERSIGHT COMMITTEE MINUTES

Recommendation:

To approve the Investment Oversight Committee Minutes of August 15, 2024.

4. BUSINESS ITEMS

4.a PRESENTATION OF THE QUARTERLY INVESTMENT REPORT ON PORTFOLIO PERFORMANCE & ECONOMIC OUTLOOK

Recommendation:

Recommendation:

Receive and confirm investment policy compliance.

5. COMMENT AND DISCUSSION

5.a STAFF UPDATES AND AGENDA FORECAST

5

7

6. ADJOURNMENT

The next Regular Meeting of the Investment Oversight Committee is scheduled for February 20, 2025 at 3:00 p.m. in the Council Hearing Room at City Hall, 990 Palm Street, San Luis Obispo.

LISTENING ASSISTIVE DEVICES are available -- see the Clerk

The City of San Luis Obispo wishes to make all of its public meetings accessible to the public. Upon request, this agenda will be made available in appropriate alternative formats to persons with disabilities. Any person with a disability who requires a modification or accommodation in order to participate in a meeting should direct such request to the City Clerk's Office at (805) 781-7114 at least 48 hours before the meeting, if possible. Telecommunications Device for the Deaf (805) 781-7410.

Agenda related writings or documents provided to the Investment Oversight Committee are available for public inspection on the City's website, under the Public Meeting Agendas web page: https://www.slocity.org/government/mayor-and-city-council/agendas-and-minutes. Meeting video recordings can be found on the City's website:

http://opengov.slocity.org/WebLink/Browse.aspx?id=61037&dbid=0&repo=CityClerk

Thursday, August 15, 2024 Regular Meeting of the Investment Oversight Committee

CALL TO ORDER

A Regular meeting of the Investment Oversight Committee was called to order on Thursday, August 15, 2024, at 3:02 p.m. in the Council Hearing Room at City Hall, 990 Palm Street, San Luis Obispo, by Chair Jackson.

ROLL CALL

Present: Committee Members Riley Kuhn, Debbie Malicoat, Jan Marx, and Chair

Emily Jackson

Absent: Committee Members Whitney McDonald and Anni Wang

Others Present: Justin Resuello PFM Asset Management LLC, Antonio Aiello, and

Michelle Karpovich, Recording Secretary

PUBLIC COMMENT ITEMS NOT ON THE AGENDA

None

--End of Public Comment--

APPROVAL OF MINUTES

1. Review of Minutes of the Investment Oversight Committee Meeting of May 16, 2024

PUBLIC COMMENT

None

--End of Public Comment--

ACTION FOR ITEM 1: UPON MOTION BY COMMITTEE MEMBER MALICOAT SECONDED BY COMMITTEE MEMBER MARX CARRIED 4-0-2 (with McDonald and Wang absent), to approve the May 16, 2024, minutes, as presented.

BUSINESS ITEMS

2. Presentation of the Quarterly Investment Report on Portfolio Performance & Economic Outlook

Justin Resuello for PFM Asset Management LLC provided an update via PowerPoint presentation and responded to Committee inquiries.

PUBLIC COMMENT

None

-- End of Public Comment--

ACTION FOR ITEM 2: UPON MOTION BY COMMITTEE MEMBER KUHN, SECONDED BY COMMITTEE MEMBER MARX, 4-0-2 (with McDonald and Wang absent), to approve the recommendation to accept the report.

COMMENT AND DISCUSSION

None

ADJOURNMENT

The meeting was adjourned at 3:29 p.m. The next Regular Meeting of the Investment Oversight Committee is scheduled for Thursday, November 21, 2024 at 3:00 p.m.

APPROVED BY INVESTMENT OVERSIGHT COMMITTEE: XX/XX/XXXX







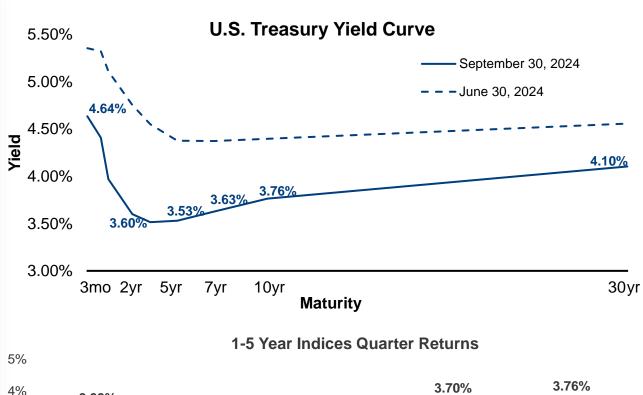
Market Considerations

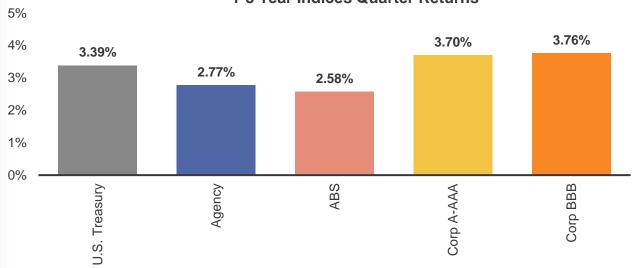
U.S. economic conditions were characterized by:

- A labor market that has reached better balance and continues to support consumer activity
- Inflation that has made meaningful progress towards the Federal Reserve's (Fed) 2% target, although shelter costs remain a headwind
- Resilient economic growth and consumer spending that support the 'soft landing' scenario

The Fed cut the federal funds target rate by 50 basis points (bps) to 4.75% - 5.00% at its September FOMC meeting.

The yield curve began to disinvert in the 3rd quarter as the spread between the 2-year and 10-year Treasury reached positive territory for the first time in over 2 years







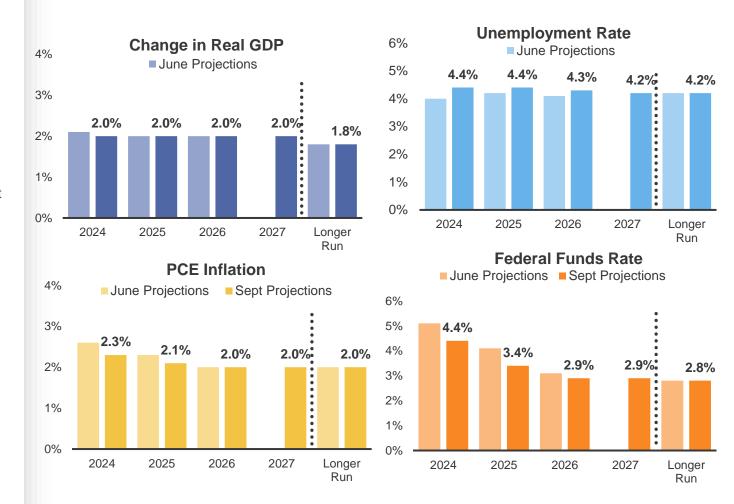
Source: Bloomberg Financial L.P. and ICE BofA Indices. ABS indices are 0-5 year, based on weighted average life. As of September 30, 2024.

What we are watching...

The second estimate of Q2 GDP was revised to 3.0%, an upside surprise that markets chalked-up to U.S. economic resiliency. Much of the increase came from higher-than-expected services consumption, with consumer spending contribution being a strong 2.9%. This was partially offset by downward revisions to business investment and government spending.

Nonfarm payrolls for August came in at 142,000, which was better than July's print but still below expectations. Meanwhile, the unemployment rate ticked back down to 4.2%. It now appears that a Fed rate cut in September is a formality, although there is still significant uncertainty regarding the size of the first cut.

July inflation readings maintained an encouraging trajectory towards the Fed's 2% target, with the Core Personal Consumption Expenditure (PCE) Price Index coming in at 2.6% year-over-year, in line with recent months and holding near a three-year low.







The following is a summary of the City's cash and investments based on market value, as of September 30, 2024, compared to the prior quarter.

Investment Entity	September 30, 2024	Percent of Total**	June 30, 2024
City Held Cash & Investments	\$12,096,882.69	5.6%	\$46,675,427.39
JPMorgan Money Market Account	\$50,000,000.00	23.0%	\$50,000,000.00
LAIF Held Investments	\$47,517,108.13	21.8%	\$46,986,955.71
PFMAM Managed Investments*	\$108,130,204.16	49.7%	\$104,931,145.75
TOTAL**	\$217,744,194.98	100%	\$248,593,528.85



Current Cash and Investment Summary

There are several factors which result in changes in cash and investment balances from month-to-month and quarter-to-quarter, dependent on the receipt of revenues or a large disbursement.

Factors

- Some major City revenues are received on a periodic rather than a monthly basis. Property Tax is received in December, January, April, and May of each year. Transient Occupancy Tax is received monthly but varies considerably due to seasonality.
- Payments for bonded indebtedness or large capital projects can reduce the portfolio substantially in the quarter in which they occur.
- The City pays its CalPERS obligation in a lump sum at the beginning of the fiscal year to achieve interest savings.



Securities

Securities in the City's portfolio are priced by Refinitiv, an independent pricing service, at the end of every month. In some cases, the City may have investments with a current market value that is greater or less than the recorded value. These changes in market value are due to fluctuations in the marketplace, having no effect on yield, as the City does not intend to sell securities prior to maturity. Nevertheless, these market changes can impact the total value of the portfolio.

Security Type	Market Value	% of Portfolio	% Change vs. 6/30/24	Permitted by Policy
U.S. Treasury	66,836,609	61.5%	2.1%	100%
Federal Agency	12,536,479	11.5%	1.9%	100%
Municipal Obligations	446,999	0.4%	-31.0%	30%
Negotiable CDs	1,026,612	0.9%	-48.0%	30%
Corporate Notes	19,281,625	17.7%	4.9%	30%
Asset-Backed Securities	7,595,550	7.0%	29.0%	15%
Securities Sub-Total	107,723,873		2.9%	
Money Market Fund	406,331	0.4%	64.4%	20%
Accrued Interest	539,517	0.5%		
Securities Total	108,669,721	100.0%	3.6%	



Total Return

Total return is calculated based on interest and both realized and unrealized changes in market value; this is expressed as a rate of return over a specified period of time based on cost and is backward-looking.

- Focused on long-term performance and growth
- Affected by both yield and market value fluctuations
- Reflects "true value" of the portfolio
- Recommended approach by the Government Finance Officers Association

PFMAM Managed	9/30/2024	6/30/2024
Average Maturity (Years)	2.48	2.35
Effective Duration ¹	2.10	2.07
Average Market Yield	3.91%	4.80%

¹Effective duration is the approximate percentage change in price for each 1% change in interest rates.

Total Rate of Return	3 Months	1 Year	3 Years	Since Inception
City of SLO	3.05%	7.25%	1.53%	1.75%
0-5 Treasury Index	2.99%	7.04%	1.33%	1.55%
Variance	+0.06%	+0.22%	+0.20%	+0.20%



Investment Objectives

The investment objectives of the City of San Luis Obispo are first, to provide safety of principal to ensure the preservation of capital in the overall portfolio; second, to provide sufficient liquidity to meet all operating requirements; and third, to earn a commensurate rate of return consistent with the constraints imposed by the safety and liquidity objectives. The City follows the practice of pooling cash and investments for all funds under its direct control. Funds held by outside fiscal agents under provisions of bond indentures are maintained separately. Interest earned on pooled cash and investments is allocated quarterly to the various Quarterly Investment Report funds based on the respective fund's average quarterly cash balance. Interest earned from cash and investments with fiscal agents is credited directly to the related accounts.

It is common for governments to pool the cash and investments of various funds to improve investment performance. By pooling funds, the City can benefit from economies of scale, diversification, liquidity, and ease of administration. The City uses the services of an investment advisor, PFM Asset Management, to manage a portion of the City's portfolio. The City's strategy is to retain approximately 25% of the portfolio to manage its day-to-day cash flow needs, while PFM's focus is on longer-term investment management. In addition, the City has retained direct control of several investments that had been acquired before the City began to use investment advisors. All investments are held by the City in a safekeeping account with Bank of New York Mellon, except for investments held by trustees related to bond financings, which are held by either US Bank or Bank of New York Mellon.





Environmental, Social, and Governance (ESG) Investment Objectives ESG investing is the process of incorporating the analysis of non-financial environmental, social, and governance factors into investment decisions alongside traditional financial criteria. As set forth in the City's Investment Management Plan dated August 18, 2020, it is City's objective to integrate environmental, social, and governance ("ESG") factors into investment decisions for its investment portfolio to the extent practical and possible.

In order to achieve this objective, the City will apply the ESG Investment Criteria to the following Investments: Asset-Backed Securities, Bankers' Acceptances, Commercial Paper, Corporate, Medium-Term & Bank Notes, and Negotiable Bank Deposit Obligations.

The ESG investment criteria is based on ESG Risk Ratings, industry and subindustry definitions, and subindustry rankings as provided by Sustainalytics.



ESG Risk Composition Overview

The ESG Risk Rating measures economic value at risk based on ESG factors.

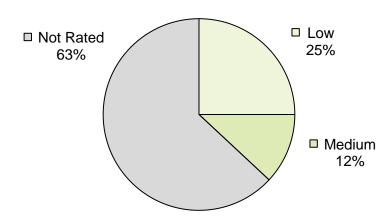
A company's ESG Risk Rating is comprised of a quantitative score and a risk category. The score indicates unmanaged ESG risk.

Risk categories are absolute and comparable across industries.

Lower scores represent less unmanaged risk. Ratings are scored on a scale of 1-100 and are assigned to one of the following ESG risk categories:

- Negligible Risk (overall score of 0-9.99 points)
- Low Risk (10-19.99 points)
- Medium Risk (20-29.99 points)
- High Risk (30-39.99 points)
- Severe Risk (40 and higher points)

Allocation by ESG Risk Rating



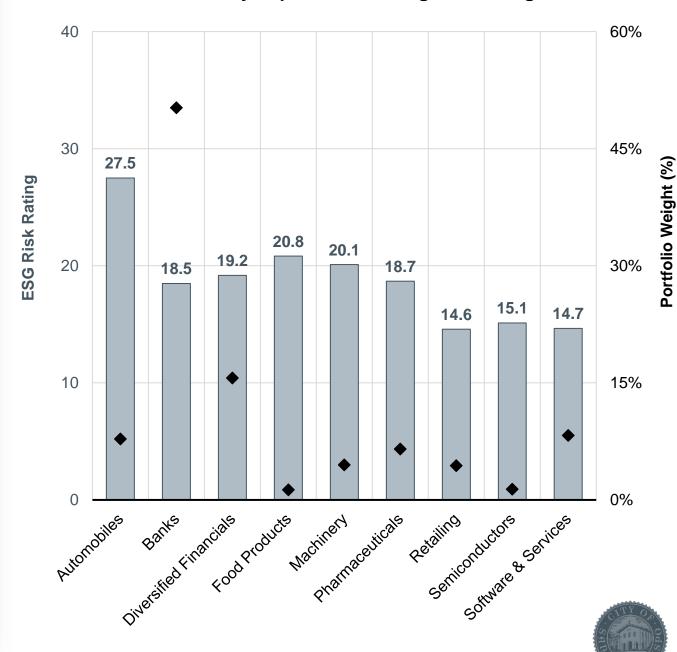
31/34 of portfolio issuers are rated with a total rated market value of \$40.6 million (38%)





Industry Diversification

Industry Exposure and Weighted Average Risk Score

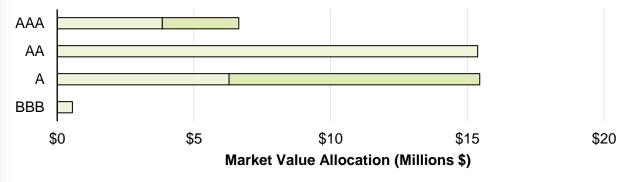


S&P Credit Rating Distribution

ESG Risk Rating Key

Negligible	Low	Medium	High	Severe
0-9.99	10-19.99	20-29.99	30-39.99	40-100

Credit Rating Grouped by ESG Risk Rating Category



Average ESG Risk Rating by S&P Credit Rating



Holdings as of September 30, 2024

Sorted By ESG Risk Rating

				ESC Biok
Issuer	% Weight	Subindustry	Subindustry Percentile	ESG Risk Rating 9/30/2024
CarMax, Inc.	0.0%	Automotive Retail	14	11.1
Federal National Mortgage Association	6.1%	Thrifts and Mortgages	6	12.7
The Home Depot, Inc.	0.9%	Home Improvement Retail	20	12.9
Coöperatieve Rabobank UA	1.0%	Diversified Banks	5	13.1
Adobe, Inc.	0.6%	Enterprise and Infrastructure Software	4	14.1
Microsoft Corp.	1.5%	Enterprise and Infrastructure Software	5	14.2
Intel Corp.	0.5%	Semiconductor Design and Manufacturing	6	15.1
Mastercard, Inc.	1.0%	Data Processing	17	15.6
Novartis AG	1.4%	Pharmaceuticals	2	15.6
Deere & Co.	0.7%	Agricultural Machinery	18	16.0
Federal Home Loan Mortgage Corp.	3.5%	Thrifts and Mortgages	13	16.8
Fifth Third Bancorp	0.7%	Regional Banks	12	16.9
Target Corp.	0.7%	Department Stores	10	17.1
American Express Co.	1.4%	Consumer Finance	14	18.3
BlackRock, Inc.	1.2%	Asset Management and Custody Services	8	18.4
Federal Home Loan Bank System	2.0%	Consumer Finance	17	18.9
Kubota Corp.	0.2%	Agricultural Machinery	36	19.3
The Bank of New York Mellon Corp.	0.9%	Asset Management and Custody Services	11	19.9
PepsiCo, Inc.	0.5%	Packaged Foods	4	20.8
Bristol Myers Squibb Co.	0.3%	Biotechnology	8	21.2

Holdings as of September 30, 2024

Sorted By ESG Risk Rating

(continued)

Issuer	% Weight	Subindustry	Subindustry Percentile	ESG Risk Rating 9/30/2024
Citigroup, Inc.	1.7%	Diversified Banks	31	22.1
State Street Corp.	0.5%	Asset Management and Custody Services	18	23.6
Eli Lilly & Co.	0.7%	Pharmaceuticals	11	23.6
The PNC Financial Services Group, Inc.	0.7%	Regional Banks	30	23.7
Bank of America Corp.	2.9%	Diversified Banks	39	24.4
PACCAR, Inc.	0.7%	Heavy Machinery and Trucks	32	24.5
Hyundai Motor Co., Ltd.	0.6%	Automobiles	50	25.5
Honda Motor Co., Ltd.	1.2%	Automobiles	68	27.4
JPMorgan Chase & Co.	2.3%	Diversified Banks	56	27.5
General Motors Co.	0.1%	Automobiles	73	28.3
Toyota Motor Corp.	1.0%	Automobiles	78	28.8



Socially Responsible Investment Policy

In addition to the ESG criteria, the City's Socially Responsible Investment (SRI) Policy restricts portfolio issuers who generate revenue from casinos, gambling, racetracks, brewery, wine/spirits, tobacco, electronic cigarette, or tobacco-related products, or who support the direct production or drilling of fossil fuels. The tables to the right show the Bloomberg Industry Classifications ("BICS") for all the portfolio's holdings.

Issuer	Sector (BICS)	
Adobe Inc	Software & Services	
American Express Credit Account	Credit Card ABS	
Bank of America Auto Trust	Automobile ABS	
Bank of America Co	Diversified Banks	
BlackRock Funding Inc	Financial Services	
Bristol-Myers Squibb Co	Pharmaceuticals	
Carmax Auto Owner Trust	Automobile ABS	
Chase Issuance Trust	Credit Card ABS	
Citibank Credit Card Issuance Trust	Credit Card ABS	
Citigroup Inc	Banks	
Cooperatieve Rabobank U.A.	Banks	
Deere & Company	Machinery Manufacturing	
Eli Lilly & Co	Pharmaceuticals	
FHLB	Government Agencies	
FHLMC	Government Agencies	
Fifth Third Auto Trust	Automobile ABS	
FNMA	Government Agencies	
GM Financial	Automobile ABS	
Home Depot Inc	Retail - Consumer Discretionary	

Issuer	Sector (BICS)
Honda Auto Receivables	Automobile ABS
Hyundai Auto Receivables	Automobile ABS
Intel Corporation	Semiconductors
JP Morgan Chase & Co	Diversified Banks
Kubota Credit Owner Trust	Other ABS
Mastercard Inc	Consumer Finance
Microsoft Corp	Software & Services
New Jersey Turnpike Authority	Transportation
Novartis Capital Corp	Pharmaceuticals
Paccar Financial Corp	Transportation & Logistics
Pepsico Inc	Food & Beverage
PNC Financial Services Group	Banks
State Street Corp	Financial Services
Target Corp	Mass Merchants
The Bank of New York Mellon Corporation	Financial Services
Toyota Motor Corp	Automobile ABS
U.S. Treasury	Sovereigns
University of California	Education



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Whitney McDonald

Interim City Manager

Emily Jackson

Director of Finance

Debbie Malicoat

Deputy Director of Finance/City Controller

Riley Kuhn

Principal Financial Analyst—Budget

Independent Auditor

Badawi & Associates

PFM Asset Management LLC

Monique Spyke

Managing Director

Justin Resuello

Relationship Manager



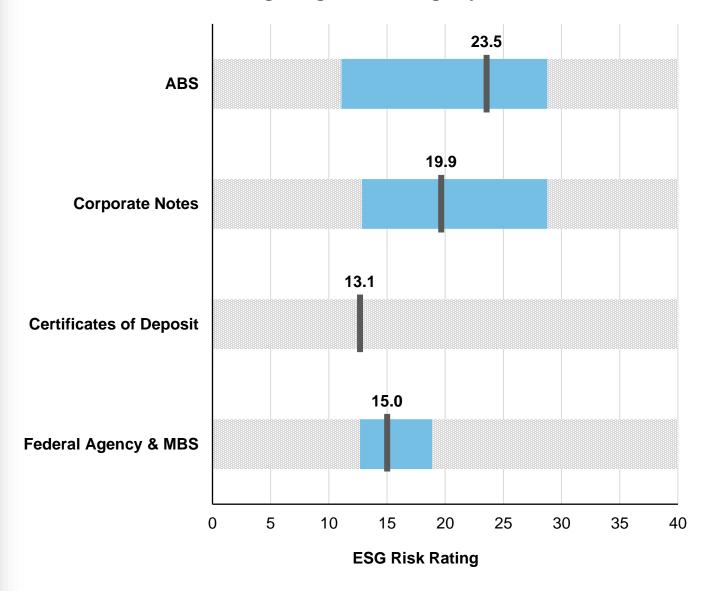
Appendix

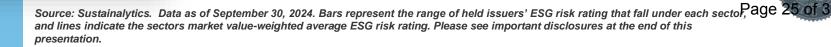
- Additional ESG Information
- ESG Themes Information



Sector Analysis

ESG Risk Rating Range and Average by Sector





ESG Themes Glossary

	ESG Theme	Theme Description	Key Indicators
	Carbon Output & Energy Use	Refers to a company's management of risks related to its energy efficiency and greenhouse gas emissions in its operation as well as its products and services in the production phase and during the product use phase	 Carbon intensity Renewable energy use Env. Mgt. System certification GHG reporting / risk management Hazardous products Sustainable products & services
Environment	Waste & Pollution	Evaluates the management of emissions and releases from a company's own operations to air, water, and land, excluding greenhouse gas emissions	 Emergency response program Solid waste management Effluent management Radioactive waste management Hazardous waste management Non-GHG air emissions programs Oil spill disclosure & performance Recycled material use
	Resource Use & Biodiversity	Analyzes how efficiently and effectively a company uses its raw material inputs and water in production. It also encompasses how a company manages the impact of its operations on land, ecosystems, and wildlife	 Biodiversity programs Deforestation programs / polices Site closure & rehabilitation Water intensity & risk management Forest certifications Supplier environmental programs / certifications Sustainable agriculture programs
	Community Impact (Environmental)	Evaluates the community impact from an environmental risk perspective based on an assessment of Community Relations, Products & Services, Occupational Health and Safety, and Product Governance	 Env Impact – Community Relations Env Impact – Products & Services Env Impact – Occupational Health and Safety Env Impact – Product Governance

ESG Themes Glossary

	ESG Theme	Theme Description	Key Indicators
	Human Capital Management	Evaluates the management of risks related to human rights, labor rights, equality, talent development, employee retention, and labor health and safety	 Discrimination policy Diversity programs Gender pay equality / disclosures Employee development Supply chain management / standards Human rights policies & programs Employee health & safety
	Product Governance	Focuses on the management of risks related to product quality, safety, wellness, and nutrition, as well as customer data privacy & cybersecurity	 Product & service safety programs / certifications Data privacy management Media & advertising ethics policy Organic products / GMO policy Product health statement
Social	Community Impact (Social)	Assesses how companies engage with local communities and their management of access to essential products or services to disadvantaged communities or groups	 Equitable pricing and availability Access to health care Price transparency Human rights / indigenous policy Community involvement programs Noise management
	ESG Financial Integration & Resilience	Analyzes financial stability and issues that pose systemic risks and potential external costs to society in the financial services industry. Also measures ESG activities by financial institutions	 Systemic risk management / reporting Tier 1 capital Leverage ratio Responsible investment / asset management Underwriting standards Financial inclusion Credit & loan standards Green buildings investments

ESG Themes Glossary

	ESG Theme	Theme Description	Key Indicators
Governance	Corporate Governance	Evaluates a company's rules, policies, and practices with a focus on how a company's board of directors manages and oversees the operations of a company. Also assesses the management of general professional ethics and lobbying activities	 Board / management quality & integrity Board structure Ownership & shareholder rights Remuneration Audit & financial reporting Stakeholder governance Bribery & corruption policies / programs Money laundering policy Whistleblower programs Business ethics programs Political involvement policy Lobbying and political expenses

Disclosures

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Disclosures (cont.)

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